

**SBA DELAWARE DISTRICT OFFICE
LENDING REPORT
FY 2005 (10/01/2004 - 09/30/2005)**

**SUMMARY:
SBA 7(a) LOAN PROGRAM**

306 loans totaling \$27,306,200

SBA 504 LOAN PROGRAM

Total 504 Loans:	7
Total CDC \$:	\$4,187,000
Total 3 rd Party \$:	\$5,240,000
Total 504 Project \$:	\$9,427,000

SBA 7(a) LOAN PROGRAM

LENDER	TOTAL LOANS	\$ AMOUNT
CITIZENS BANK	153	\$6,530,200
PNC BANK	76	\$6,592,600
CAPITAL ONE, FEDERAL SAVINGS BANK	16	\$780,000
INNOVATIVE BANK	14	\$101,000
COMMERCE BANK	13	\$5,917,500
WILMINGTON TRUST COMPANY	9	\$1,763,000
WACHOVIA BANK	3	\$825,500
SUN NATIONAL BANK	3	\$479,000
PREFERRED CAPITAL BIDCO	3	\$2,110,000
BRANCH BANKING AND TRUST COMPANY	2	\$72,500
BANK OF AMERICA	2	\$60,000
WILMINGTON SAVINGS FUND SOCIETY, FSB	2	\$127,900
CECIL FEDERAL BANK	1	\$150,000
CIT SMALL BUSINESS LENDING CORPORATION	1	\$162,000
FIRST FINANCIAL BANK	1	\$240,000
FIRST NATIONAL BANK OF ARIZONA	1	\$223,000
MANUFACTURERS AND TRADERS TRUST	1	\$25,000
NATIONAL COOPERATIVE BANK	1	\$325,000
SOVEREIGN BANK	1	\$100,000
STEARNS BANK	1	\$172,000
UNITY BANK	1	\$450,000
HSBC BANK USA	<u>1</u>	<u>\$100,000</u>
TOTAL SBA 7(a) LENDING	306	\$27,306,200

SBA 504 LENDING BY CERTIFIED DEVELOPMENT COMPANY

Wilmington Local Development (WEDCO)	3	\$ 876,000
DelVal Business Finance Corp.	2	\$1,929,000
MidAtlantic Business Finance Co.	<u>2</u>	<u>\$1,382,000</u>

TOTAL SBA DEBENTURE PORTION OF 504 LOANS	7	\$4,187,000
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*******TOTAL SBA LOAN VOLUME IN DELAWARE DURING FY 05: \$31,493,200**

SBA 504 LENDING BY THIRD PARTY LENDER

LENDER	TOTAL LOANS	\$ AMOUNT
HUDSON UNITED BANK	1	\$1,700,000
WILMINGTON SAVINGS FUND SOCIETY, FSB	1	\$1,275,000
CITIZENS BANK	1	\$ 700,000
BUSINESS LOAN EXPRESS	1	\$ 500,000
ARTISANS BANK	1	\$ 465,000
WILMINGTON TRUST	1	\$ 425,000
SUN NATIONAL BANK	<u>1</u>	<u>\$ 175,000</u>
TOTAL THIRD PARTY LENDER PORTION OF 504 LOANS	7	\$5,240,000

TOTAL SBA-RELATED INVESTMENT IN DELAWARE DURING FY 05: \$36,733,200
(INCLUDING THIRD PARTY 504 INVESTMENT)